

What is Cognitive Business?

Where digital business meets digital intelligence
(and creates disruption)



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Agenda and topics

Intro

AI and the real world

Disruption

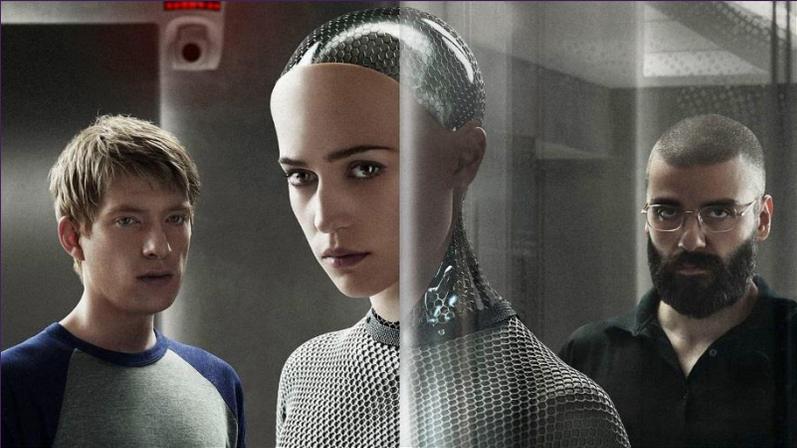
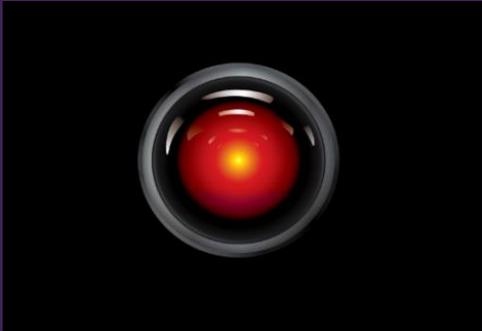
Cognitive business

Examples

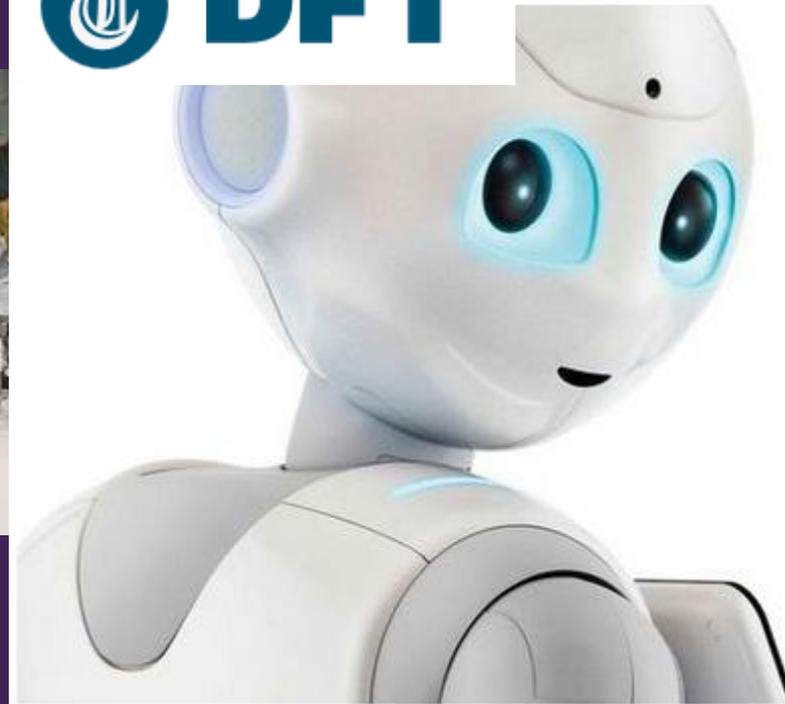
How to start

Artificial Intelligence in Hollywood

A small test



Artificial Intelligence in real life



Robot 'Peppert' wordt als proef ingezet om burgers wegwijs te maken in de Stadswinkel.
Foto: foto gemeente rotterdam

'Peppert' wordt ingezet als ambtenaar

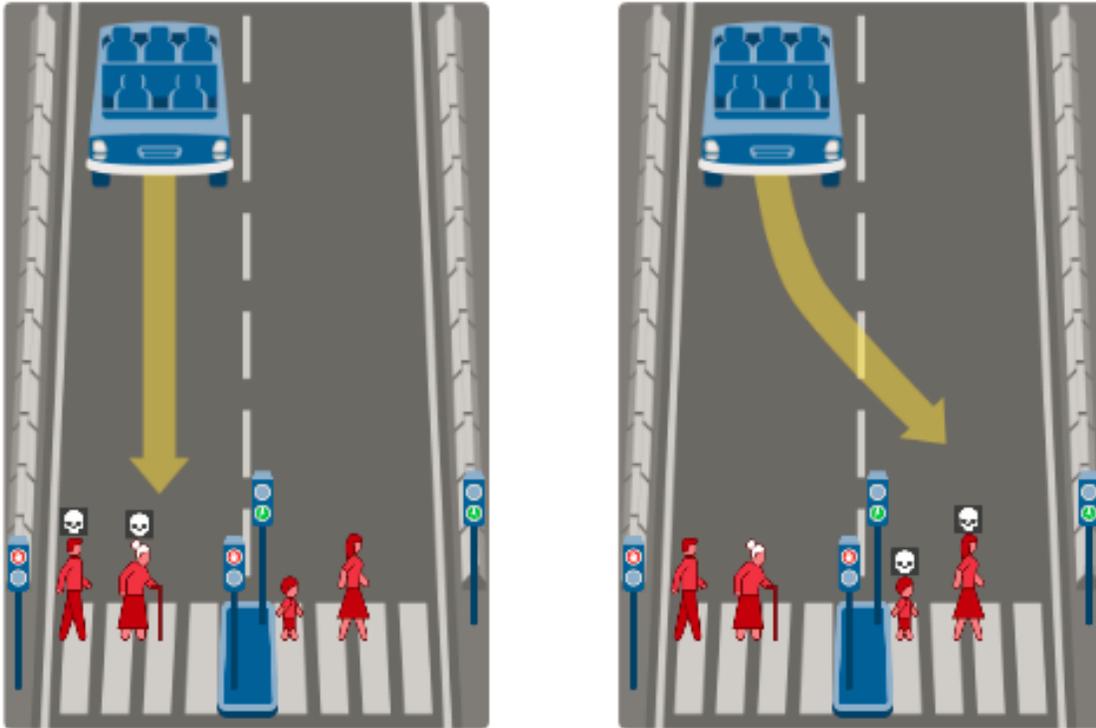
Robots maken Rotterdamers wegwijs



AI concerns and ethics

For example, here you're presented with an empty car, but either action will result in fatalities to pedestrians.

What should the self-driving car do?



CYBER TEDDY LEAK NIGHTMARE



Bill Gates Says Robots Should Be Taxed Like Workers

David Z. Morris
Feb 18, 2017



In a new [interview with Quartz](#), [Microsoft](#) founder Bill Gates makes a rather stunning argument—that robots who replace human workers should incur taxes equivalent to that worker's income taxes.

“Right now, the human worker who does, say, \$50,000 worth of work in a factory, that income is taxed . . . If a robot comes in to do the same thing, you'd think that we'd tax the robot at a similar level.”

Digital businesses are **disrupting** virtually every industry and profession.



54%
of CxOs

expect more
competitors
from outside
their industry

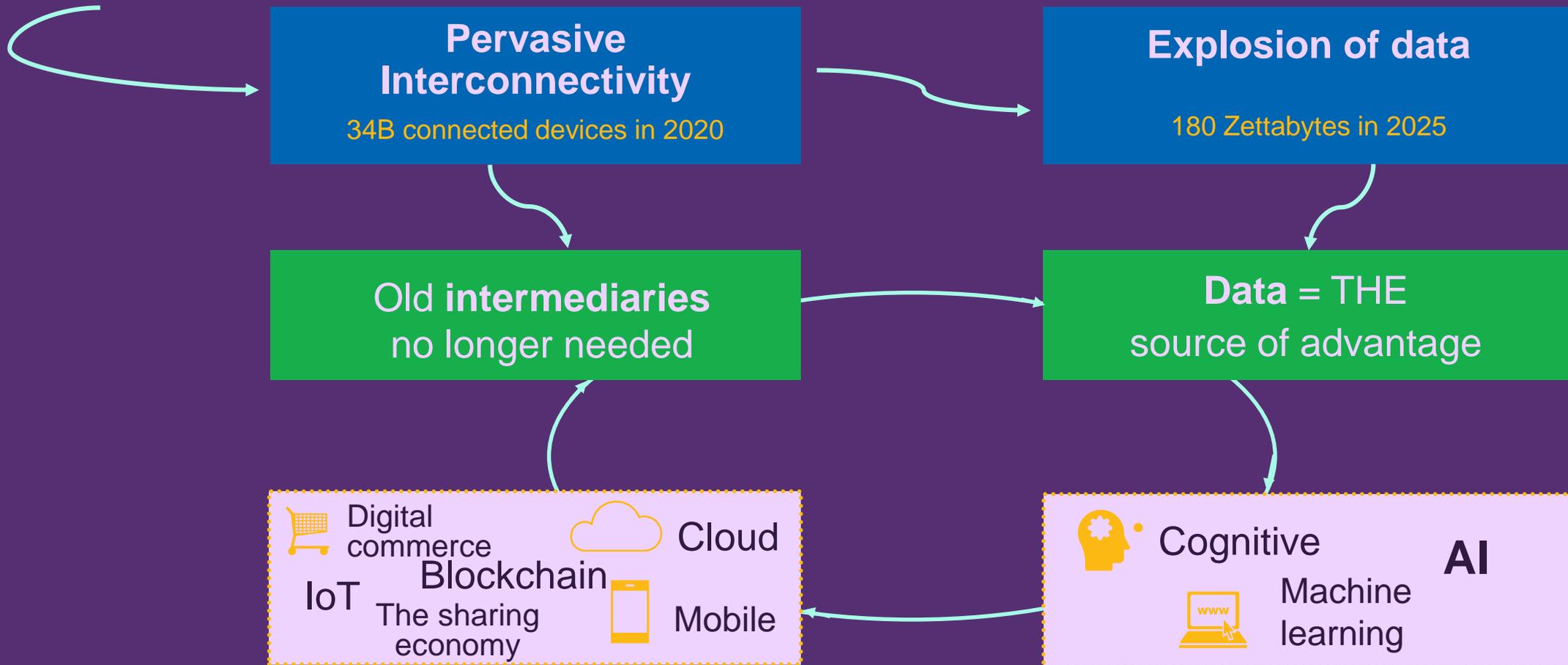
3D “printing” propeller blade manufacturing.

RAM-LAB

- On site
- Faster
- Repeatable
- Cheaper
- Embedded quality control



Dramatic technology forces are behind “creative disruption”



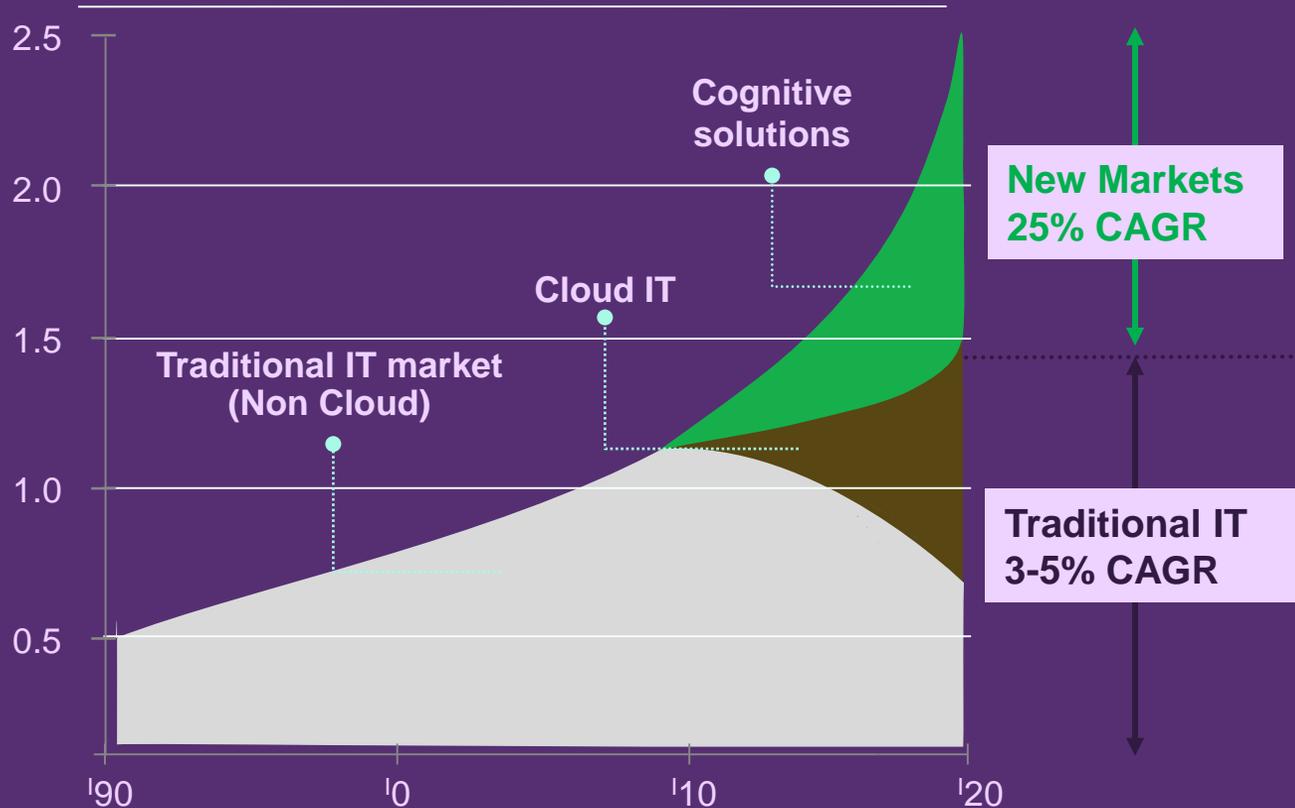
... transforming the IT industry



Industry-focused cognitive/AI
top Investment by '20

— IDC

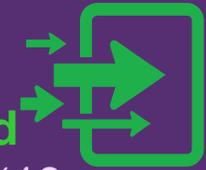
IBM Addressable Market (\$T)



75%

of developers **to embed**
cognitive into apps by '18

— IDC



55% of new
Apps cloud native by '19

— IDC



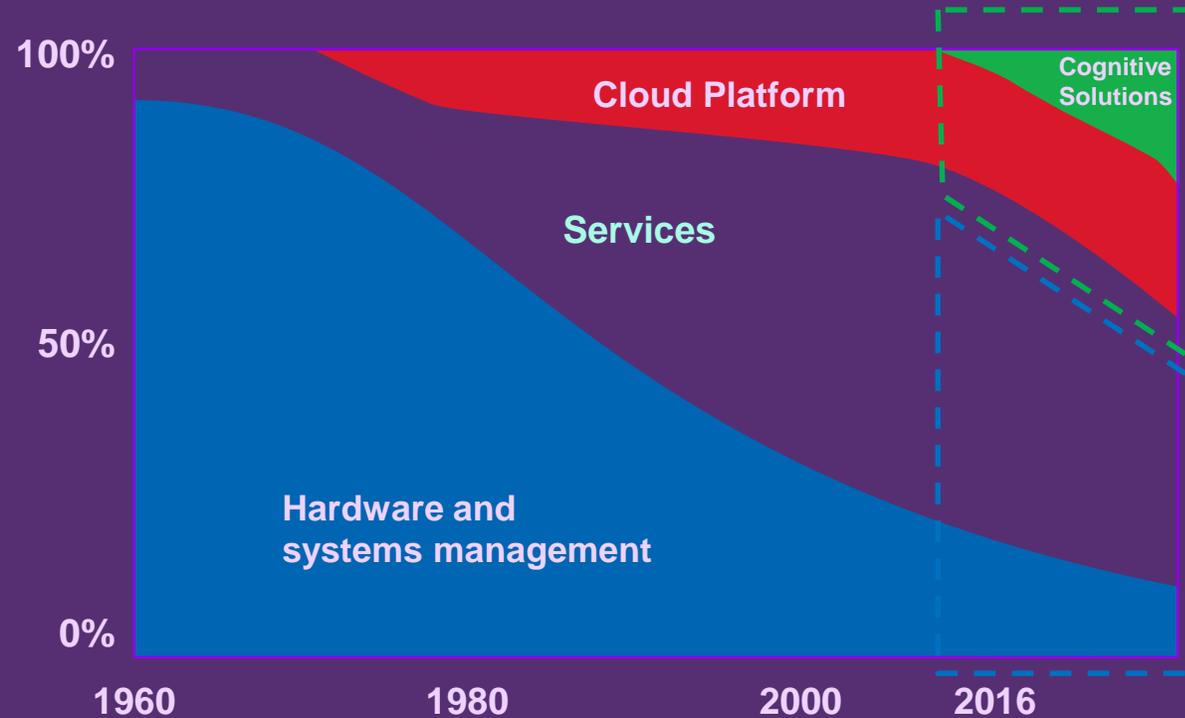
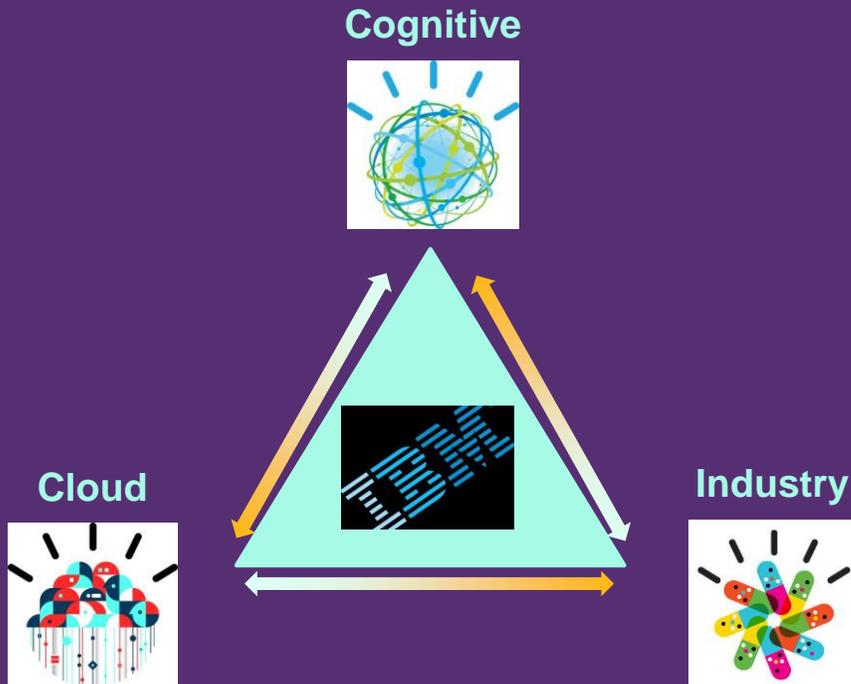
Hybrid becomes
the **infrastructure**
foundation for next
move of apps

— Gartner



The next revolution: IBM emerges

IBM's next era



Cloud and cognitive-led to be half of IBM...

...the other half with it embedded

Data is growing fast- in **volume**, **variety**, and **complexity** – traditional analytics solutions are not able to fully exploit its value...

Data is growing with time, but usability is limited..

.5%

of data is produced a day by each cancer patient¹

2.63 PB

Projected volume of data stored on average by in US Federal agencies in 2015^{2,3}

... because of the limits of traditional analytics capabilities

- Addresses predefined problems but cannot adopt to new problem domain
- Provides accurate and definitive answers but cannot handle ambiguity or gray areas
- Handles structured and unstructured information with known semantics – thus cannot make use of data from new and varied sources
- Interacts in formal digital means (e.g., commands, screens) with human – thus limits the engagement of end user

Data Iceberg

Only 20% of data is visible to computers



80%
is invisible

Cognitive businesses can **access and use** all types of data.

Data you possess

- Customer records
- Transactional systems
- Predictive models
- Institutional expertise
- Operational systems



Data outside your firewall

- News
- Events
- Social media
- Weather
- Geospatial information



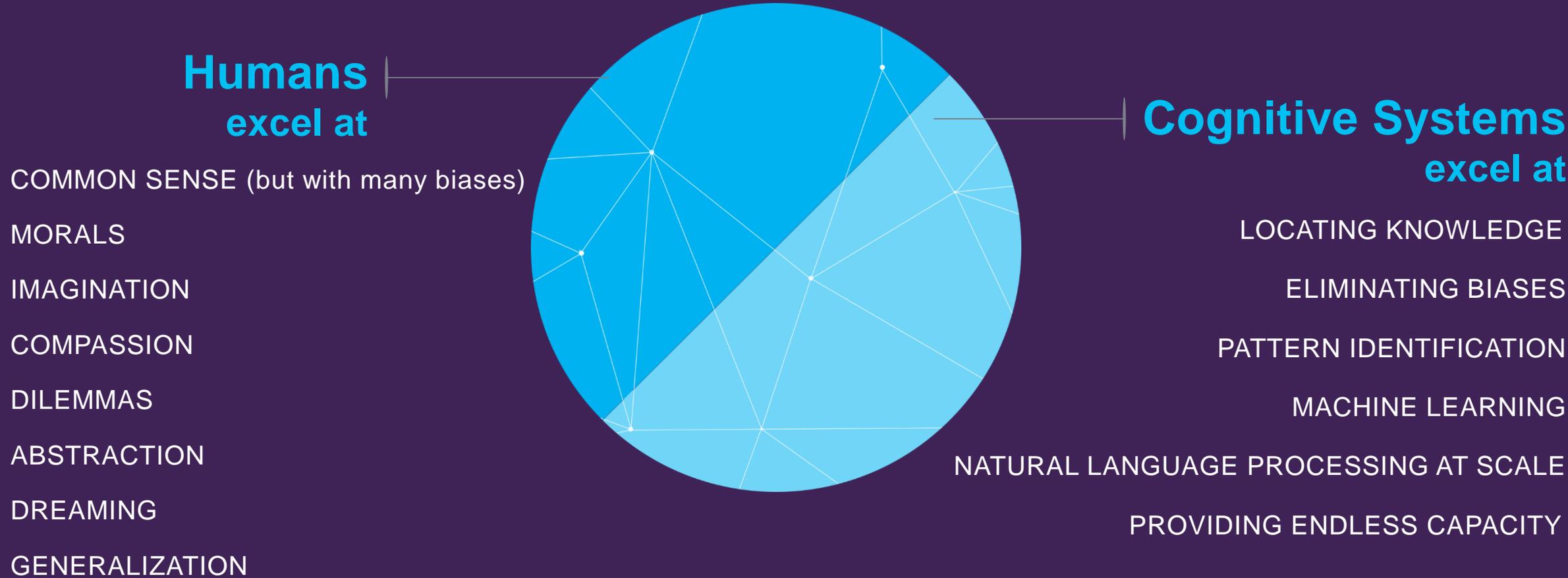
Data that's coming

- Internet of Things (IoT)
- Sensory data
- Images
- Video

Structured and active

Unstructured and dark

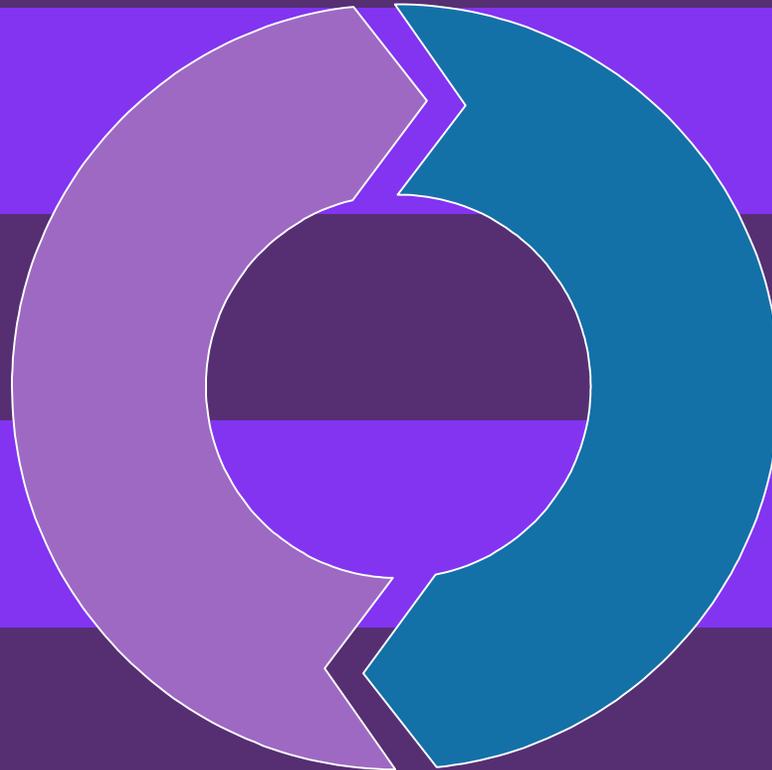
Cognitive systems are creating a new partnership between humans and technology



Cognitive computing complements traditional analytics by creating a value continuum

Analytics

- Addresses predefined problems
- Provides accurate and definitive answers
- Handles information with known semantics
- Interacts in formal digital means (e.g. commands, screens) with humans



Cognitive computing

- Addresses ambiguous problems
- Provides answers with a margin of error
- Handles information without explicitly knowing semantics
- Interacts in natural language with humans

What would this look like in the **real world**?

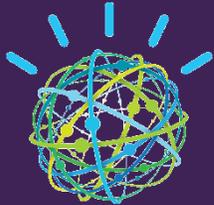
Celia



What is **real** now?

A quick tour to the early years: 2011

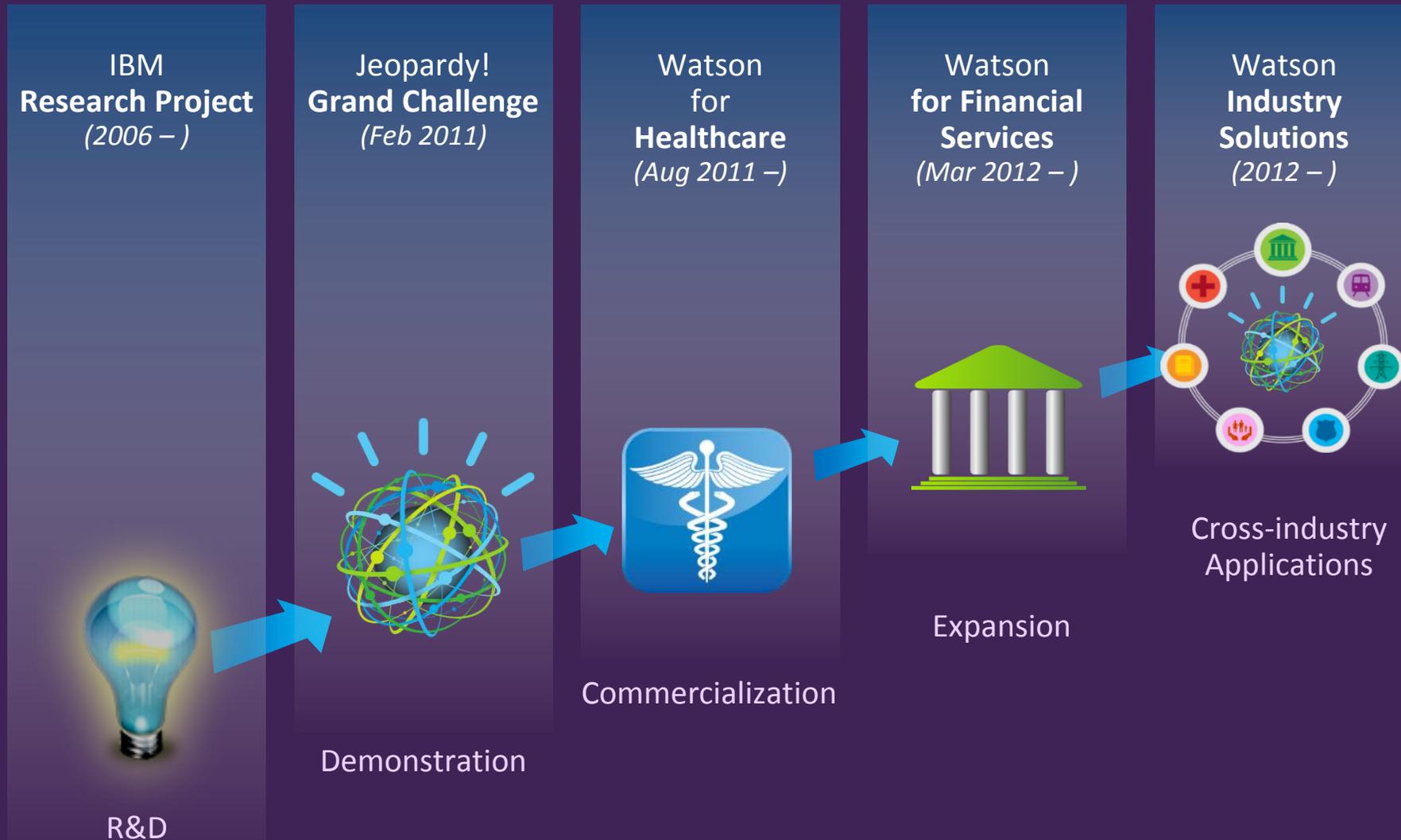
Watson only knew "Q&A"



Watson Jeopardy
Q&A



What happened to Watson after Jeopardy?



Real-world applications for Watson

Healthcare / Life Sciences: Diagnostic Assistance, Evidence-based, Collaborative Medicine



Tech Support: Help-desk, Contact Centers, Web Self-Service



Government: Improved Information Sharing and Security



Enterprise Knowledge Management and Business Intelligence, Regulatory Compliance



Financial markets, insurance & banking



PON and Health Deal: incl. IBM Watson

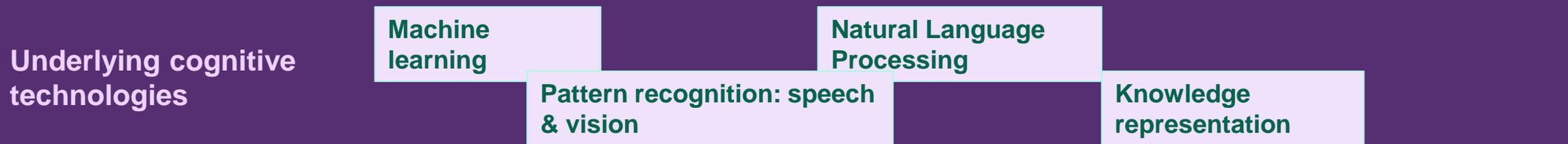
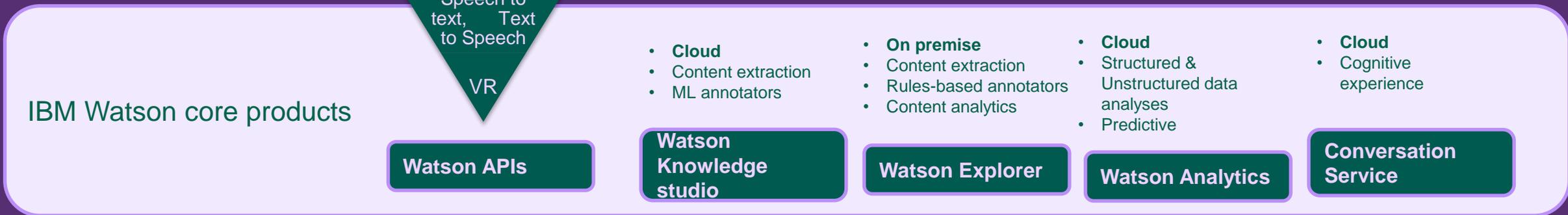


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Schippers en Kamp tekenen eerste Health Deal



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Watson News explorer



<http://watson.ted.com/>



Build cognitive apps in Bluemix that help enhance, scale, and accelerate human expertise.

 Conversation <p>Add a natural language interface to your application to automate</p> <p>IBM</p>	 Discovery <p>Add a cognitive search and content analytics engine to applications.</p> <p>IBM</p>	 Document Conversion <p>Converts a HTML, PDF, or Microsoft Word™ document into a normalized</p> <p>IBM</p>
 Language Translator <p>Translate text from one language to another for specific domains.</p> <p>IBM</p>	 Natural Language Classifier <p>Natural Language Classifier performs natural language</p> <p>IBM</p>	 Natural Language Understanding <p>Analyze text to extract meta-data from content such as concepts,</p> <p>IBM</p>
 Personality Insights <p>The Watson Personality Insights derives insights from transactions</p> <p>IBM</p>	 Retrieve and Rank <p>Add machine learning enhanced search capabilities to your</p> <p>IBM</p>	 Speech to Text <p>Low-latency, streaming transcription</p> <p>IBM</p>
 Text to Speech <p>Synthesizes natural-sounding speech from text.</p> <p>IBM</p>	 Tone Analyzer <p>Tone Analyzer uses linguistic analysis to detect three types of</p> <p>IBM</p>	 Visual Recognition <p>Find meaning in visual content! Analyze images for scenes, objects</p> <p>IBM</p>

Watson applied to BI

<http://www.watsonanalytics.com/>

The screenshot displays the IBM Watson Analytics interface. At the top, the header includes the logo, a 'Welcome' message, and the user's name 'Geert-Jan de Koning'. Below the header is a navigation bar with five main categories: 'Explore' (Find patterns and relationships in your data), 'Predict' (Learn what drives behaviors and outcomes), 'Assemble' (Monitor and share insights in dashboards and stories), 'Social Media' (Analyze social media topics and trends. Begin your 10-day free trial today!), and 'Refine' (Enrich and shape your data). A 'New!' badge is present on the 'Social Media' card.

Below the navigation bar is a toolbar with 'Search', '+ Add', 'Filter', and 'Sort' options. The main content area shows a list of data assets:

Folder	Asset Name	Quality	Count	Date
Shared				
Personal				
Users				
	DATA SET	LOW QUALITY	0	Nov 18, 2016
	DATA SET CSV	HIGH QUALITY	79	Oct 24, 2016
	DATA SET XLS	LOW QUALITY	13	Feb 12, 2016
	PREDICTION			May 14, 2015

Asset details:

- Insurance NL** (DATA SET, LOW QUALITY, 0 items, Nov 18, 2016)
- Protect Your Customer** (DATA SET CSV, HIGH QUALITY, 79 items, Oct 24, 2016)
- Copy of Europe PPA cust list by brand by country 4Q 2015** (DATA SET XLS, LOW QUALITY, 13 items, Feb 12, 2016)
- 857 Workbook 4** (PREDICTION, May 14, 2015)

The future of AI: 10 scenarios IBM is already working on

1. Understanding PDFs
2. Understanding obligations
3. Image captioning
4. Automatically building movie trailers
5. Cognitive assistant for data scientists
6. Radiologist's assistant
7. Operational research
8. Conversing without deep instance knowledge
9. Cognitive software DevOps
10. Scaling deep learning

Where to start?

The answer is in the data!

- **Show what is already in there**
- **Data Quality**
- **Data Governance**
- **Sensitive Data (GDPR!)**

Watson has many faces, what is your use case?

Think Big – Start Small – Fail Fast

Cognitive = IBM



Resources:

Celia: <https://www.youtube.com/watch?v=bMXPYKYY0u8>

TED: <http://watson.ted.com> (TED ID/Password required)

News Explorer: <http://news-explorer.mybluemix.net>

BlueMix: www.ibm.com/WatsonDeveloperCloud

Watson Analytics: <https://www.watsonanalytics.com>

